

By Charlee Beasor



Events such as the corporate challenge and community involvement activities highlight the team atmosphere at Aerotek.

# Aerotek

## STAFFING THE WORLD

“The people here within Aerotek are so heavily focused on customer service and, more importantly, delivering on the promises we make to our people, the clients we service and the large population of contract workforce we employ every week.”

*Tim Tolle  
Indiana director of  
business operations*

Aerotek concentrates on promoting from within the company: “95% of our organization has been built from within,” says Tim Tolle, Indiana director of business operations.

### East Coast beginnings:

The professional recruiting and staffing service was established in 1983 in Hanover, Md. The company initially placed engineers in the defense and contracting industries. Today, Aerotek employs almost 5,500 worldwide and focuses on contract-to-hire positions for long-term employees.

### Vital statistics:

- 91 people are employed in Indiana in four offices in Indianapolis, Evansville and Fort Wayne. A fifth office opened in South Bend in April. There are 220 offices across the country
- Company revenue in 2013 was \$5.3 billion; it is the largest staffing company in the country based on revenue generated

### Community impact:

Aerotek launched the Office of Diversity & Inclusion in 2011 to drive the company’s commitment to finding the best talent from all walks of life. Tolle also notes Aerotek’s charitable involvement in Indiana.

### Three things employees enjoy about working at Aerotek:

- People – team-oriented staff with a common goal, providing support to one another and to clients and contractors
- Environment – staff members have the chance to create their own success and impact financial gains through a performance-based model and incentives
- Promotion – Tolle started with Aerotek almost 12 years ago as a recruiter and is now in management. “That promotion opportunity has happened for me three times; that opportunity exists for every employee we bring into the company.”

### Indiana focus:

“Our main opportunity has to do with the fact that in the state of Indiana, there is a shortage for skilled labor, a major war for talent for highly-skilled employees ... I believe our organization can have a major impact on those results going forward.”

