

Major Dollars in Defense Industry

Between 2001 and 2010, Indiana added more than 700 defense contractors in the state and gained over \$2 billion in additional funds; in 2010, Indiana's defense contracts were worth more than \$4 billion.

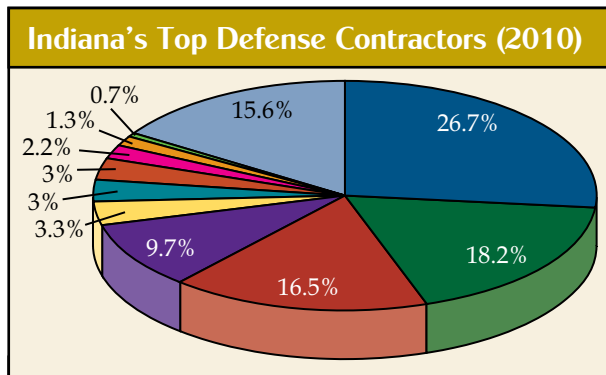
This information, and much more about Indiana's growing defense sector, is found in the Indiana Business Research Center's 2011 report: *Building National Security: The Economic Impact of Indiana's Defense Industry*.

The following chart and graphs highlight a few trends, including:

- Salary comparisons (right) for defense jobs (nearly \$20,000 higher) compared to all positions.
- Changes in three industries (bottom right) that made up three-quarters of all 2010 defense contracts in the state. Despite a spike in transportation equipment manufacturing in 2008, the sector has experienced a

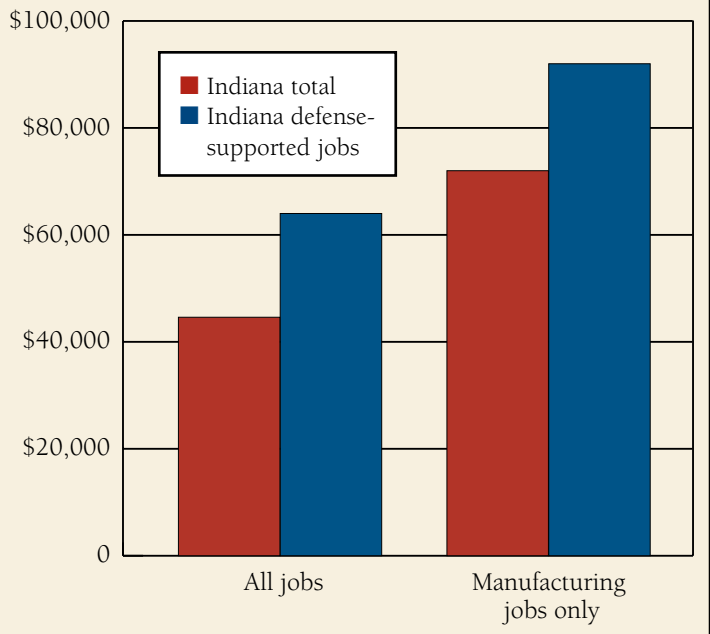
sharp decline. Meanwhile, the professional, scientific and technical services industry has seen steady gains.

- Top 10 contractors (left) with four – AM General, Rolls-Royce Group, Raytheon Company and ITT Exelis – totaling over three-quarters of all defense contract dollars in the state.



- AM General - \$1.07 billion
- Rolls-Royce Group, PLC
- Raytheon Company
- ITT Exelis
- Calumet Specialty Products
- Ameriquel Group, LLC
- Petroleum Traders
- ERAPSCO
- Tri Star Engineering
- Kimball International
- All others

Defense-supported salaries versus average salaries for all jobs (2009)



Change in Value of Indiana Defense Contracts (2001-2010)

