

CTW Alumni: Continued Success for Previous Winners

Company City Highest Ranking Official	2013 Projected FTE* Growth	Revenue Growth		Milestones
		2012	**2013	
Advanced Technologies in Electrical and Communications, Inc. Lebanon C. Shane Conner, President	59%	376%	30%	Gained several new contracts including the new Wishard Hospital, Muscatatuck Urban Training Center and Super Bowl XLVII in New Orleans.
Alliance LLC Valparaiso Dan Vukovich, President	0%	12%	3%	Acquired new contract for tablet and laptop components. Increased scholarship awards for Chinese students.
Blue Horseshoe Carmel Chris Cason, President	13%	32%	9%	Awarded the Microsoft Dynamics AX Partner of the Year Award. Opened new office in Denver, Colo.
boice.net ☪ New Albany Bill Hall, President and CEO	32%	18%	22%	Named Cisco Gold Partner – highest level of certification for a Cisco value added reseller.
Courseload Indianapolis Mickey Levitan, CEO and co-founder	32%	150%	91%	Released a product update that focuses on improving accessibility features. Added nine new institutional partners in early 2013 with more expected in the remainder of the year.
DonLevy Laboratories, Inc Crown Point Timothy DonLevy, President	7%	9%	5%	Obtained new computer system to allow clients full access to accounts and online results.
hc1.com ☪ Indianapolis Brad Bostic, Founder and CEO	67%	71%	131%	Exceeded 500 lab locations that process over 200 million diagnostic tests annually. Named 2013 Red Herring North America Top 100 winner. Added over 50 Indianapolis-based jobs since 2010. Notable clients include Boston Heart Lab and Northwest Radiology Network.
Health Systems International, LLC Indianapolis Scott Mingee, CEO	3%	23%	11%	Hired a new CEO. Enhanced analytical and payment solutions to evolve into a specialist in health care payment integrity.
IASTA Carmel David Bush, CEO	17%	-5%	8%	Introduced new product, IASTA Executive Analytics Suite, and added new clients. Created new committee to focus on community involvement.
Jackson Systems, LLC Indianapolis Tom Jackson, CEO	26%	5%	20%	Developed patent-pending product that could have a significant impact on HVAC industry. Developed new sales team.
Kountry Wood Products, LLC Nappanee Ola R. Yoder, CEO	4%	45%	25%	Increasing demand for product has led to new customer base.
Language Training Center Indianapolis Martin George, CEO	54%	41%	29%	Rebranded and added new high-profile clients in U.S. government, sports/entertainment and business. Earned <i>Inc.</i> 5000 award.
LIVIN LITE Recreational Vehicles Wakarusa Scott Tuttle, President	17%	78%	56%	Introduced two lines of campers this year with two more coming later in the year. Added new dealers in nine countries.
<p>* Full-time equivalent employees ** Projected revenue growth ☪ 2013 Spotlight Award winner</p>				

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MaddenCo Evansville Jay Adams, President	2%	10%	8%	Added new clients to SaaS model.
Mainstreet ☼ Carmel Paul Ezekiel (Zeke) Turner, CEO	4%	89%	103%	Opened new properties in Westfield and Avon, with development continuing on several more. Honored with ACG Small Cap Value award, an AIA architectural award for the design of Wabash property.
Micropulse, Inc. Columbia City Brian Emerick, President & CEO	11%	10%	7%	Filed six patent applications. Added two new clients.
MMY Consulting, Inc. Indianapolis Bill Monachino, President	4%	24%	27%	Opened operations in Florida, Alabama, Ohio and Arkansas.
Mursix Corporation Yorktown Todd A. Murray, CEO	65%	10%	17%	Expanded into hybrid electric vehicle sector of auto industry. Added processes, such as orbital riveting and infrastaking.
Oak Street Funding Carmel Rick Dennen, President and CEO	10%	15%	33%	Increased loan originations by nearly 300%. Closed over \$40 million of large loan (over \$1 million) originations in 2012.
POLARIS Laboratories® Indianapolis Bryan Debshaw, CEO	9%	20%	17%	Doubling size of headquarters. Opening fourth international lab in Poland. Updated award-winning fluid analysis program.
Prairie Quest, Inc. ☼ Fort Wayne Stacey Smith, President and CEO	24%	42%	43%	Obtained new client outside of Department of Defense. Achieved third year of being ISO certified. Added new equipment and continued with training.
RICS Software Indianapolis David Becker, CEO	-5%	43%	54%	Created new product features for clients, such as electronic data interchange and mobile point of sale.
Rivera Consulting Group, Inc. ☼ Sellersburg Dr. Joey Rivera, CEO	64%	11%	75%	Won contracts with U.S. Army and Fort Knox. Released new software architecture and cyber defense product. Building a new corporate office in southern Indiana that is designed to encourage new creative software products.
Scorpion Protective Coatings, Inc. Cloverdale Clayton Tomasino, CEO	33%	13%	33%	Expanding employee and product base. Acquired a supplier. Opening new warehouse in Missouri.
SportCrafters, Inc. Granger Peter Colan, President	35%	2%	41%	Patented device for new products that are driving a global demand. Soon to add global pro cycling, Olympic and Paralympic teams to clientele.
Stonegate Mortgage Corporation Indianapolis Jim Cutillo, CEO and Founder	164%	267%	NA	Raised \$115 million in private offering of its common stock. Expanding into all 48 contiguous states. Hired 500th employee.
Sun King Brewing Company Indianapolis Omar Robinson, President	9%	60%	29%	Moved into largest classification of craft brewers based on production. Released resealable aluminum can. Won medals at the Great American Beer Festival and the World Beer Cup.

* Full-time equivalent employees

** Projected revenue growth

☼ 2013 Spotlight Award winner

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Team Quality Services Auburn Chris R. Straw, President	2%	-10%	23%	Awarded new contracts in the utility and automotive manufacturing industries. Incorporated in Mexico, adding new clients.
The Basement Indianapolis Jacob Leffler, President	35%	40%	25%	Grew business with a new customer focus. Secured five new marquee clients.
Treadstone, LLC South Bend Mark Sanderson, President	27%	30%	23%	Developed new revenue streams and closed an export deal, which led to hitting million dollar sales mark.
TrendyMinds Indianapolis Trevor Yager, President and CEO	21%	61%	7%	Allison Transmission and Harrison College added as clients. Purchased and moved into new office building.
Xtreme Alternative Defense Systems Anderson Pete Bitar, CEO	0%	300%	-40%	Submitted new patent applications and earned additional clients.
* Full-time equivalent employees		** Projected revenue growth		



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